ActOne Group

AR Collections

Business Challenge

Finance team managing $5M+ in receivables was manually tracking 500+ invoices monthly, resulting in 45-day average collection cycles and $250K in monthly cash flow delays. Collections follow-ups were inconsistent and often forgotten.

AI Solution Approach

Has access to legacy ERP (logs in using Browser Agent via VPN) and based on aging invoices > finds email > draft a note (with 15 - 30 - 45 days reminders).

Key Features

- Automated invoice aging analysis
- Dynamic email template selection
- Multi-channel outreach (email, phone, SMS)
- Integration with existing ERP systems
- Payment prediction algorithms
- Customer relationship scoring
- Automated payment plan negotiations
- Real-time cash flow forecast

AI Components Built:
Browser Agent & Email Agent

Delivered Solution:
Collection AI-Application

Automation Flow

Day 15 Reminder
"Hello [Client Name], Our records show Invoice #12345 for $5,000 is now 15 days past due. Please remit payment at your earliest convenience."

Escalation Example

Day 45 Notice
"This is our final notice for Invoice #12345. If payment is not received within 5 business days, this account will be forwarded to our collections department."

Results & Impact

- 28-day reduction in collection cycle
- $1.8M improved cash flow
- 92% collection success rate